

Trainings

- Sales Workshop
- Commercial negotiations
- How to sell real estate expensively and quickly
- Inspiring leadership and more
- Team 2025

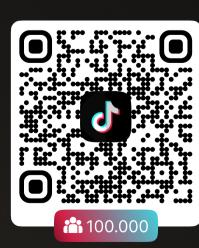
Online Learning

- PRO Sales yakuba.online
- PRO Negotiations yakuba.online
- RaOP | ASPECT yakubaconsulting.ru
- PRO Realtor prorieltor.com
- MMS (3-month program) mms1.ru
- Yakuba Club yakubaclub.ru
- Personal mentoring yakubaconsulting.ru























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The most famous reality speaker in the Russian Federation. Author of 14 books on self-discipline, sales and teamwork, with experience in 19 niches and international markets in 22 countries



- Twice finalist of the Business Book of the Year award at SPIEF
- An entrepreneur who built sales departments from scratch, and after the birth of his son, he built a kindergarten for 60 children
- YouTube silver button, 35 million views on the channel
- **Guinness World Record Holder** for performing in front of an audience of 18,000 people
- Over the past 19 years, I have held more than 1,500 master classes, which have been attended by almost 180,000 people.
- Participant of the reality show Candidate with Forbes No. 1 Vladimir Potanin (Russian equivalent of Apprentice with Donald Trump)
- Graduate of three majors with economics and humanities degrees, MBA lecturer
- Employment: MTS, RC Group, HPS
- Personal projects: Yakuba Consulting, Tom Hunt, Leader Kids and more
- Two children. Born in 1982 to a military officer and a music teacher























ТРАНСОЙЛ



